

## **SERVICES AND RATES**

	Hourly Engagement	Annual Retainer	Assets Under Management	
Initiating Meetings				
Virtual, telephone, or in-person meetings upon client request	X	X	X	
SWRA will schedule additional meetings as warranted			X	
Services Offered				
SWRA will perform tasks at client's direction	X	X	X	
SWRA will highlight additional recommended action items		X	X	
Unlimited hours available to client		X	X	
Enacting Changes				
SWRA will implement changes to client's investment portfolio			X	
SWRA will assist in implementing changes to client's financial			X	
Monitoring				
Annual review of financial plan and/or investment portfolio		X	X	
Active monitoring of financial plan and/or investment portfolio			X	
Quarterly investment review and monitoring report			X	

Hourly Engagement	Annual Retainer	Assets Under Management		
Rates				
\$300 per hour, billed via invoice after completion of services  SWRA will provide its best estimate of hours required to complete a given task	Annual fee, billed quarterly in advance  Financial Planning: \$5,000 Annual  Portfolio Assessment: \$3,000 Annual  Joint Package: \$6,500 Annual	Annual fee, billed in arrears and deducted from assets under management  First \$1,000,000 AUM: 1% annual  Next \$2,000,000 AUM: .5% annual  Thereafter: .35% annual		
Recommended Usage				
For clients looking to address narrow topics or answer one-off questions regarding financial planning and/or investments	For clients interested in ongoing, high-level advice who are comfortable administering their own finances	For clients seeking comprehensive financial planning and investment advice, and who prefer to delegate monitoring and implementation responsibilities		